

YEARBOOK 2010

Published by:

Association of Hungarian Insurance Companies

H-1062 Budapest, Andrássy út 100.

Phone: (+36 1) 318-3473 , Fax: (+36 1) 337-5394

http://www.mabisz.hu

Table of Contents

THE HUNGARIAN ECONOMY IN 2009	3
National economy and insurance industry (chart)	4
LEGAL ENVIRONMENT OF INSURANCE	5
THE INSURANCE MARKET	7
Market share by insurance companies (chart)	7
Gross premium income and market share by companies (chart)	8
Life insurance	9
Life insurance premium income by companies (chart)	10
Main figures of personal insurance in 2009 (chart)	11
Life insurance premium and number of contracts by companies in 2009 (chart)	12
Non-life insurance	13
Non-life premium income and claim costs by companies (chart)	14
Some figures of non-life insurance in 2009 (chart)	15
Non-life insurance premium income and number of contracts by companies in 2009 (chart)	16
Motor insurance	17
Motor insurance premium income and claim costs by companies (chart)	18
Number of persons employed by companies in 2009 (chart)	19
Reserves, investments, results	20
Technical reserves by companies 2009 (chart)	21
Investments of the assets of insurance companies by classes of investments in 2009 (chart)	22
Important figures of aggregate financial statement of Hungarian insurance companies – 2009 (chart)	23
ASSOCIATION OF HUNGARIAN INSURANCE COMPANIES	24
MEMBER COMPANIES	28

THE HUNGARIAN ECONOMY IN 2009

The economic downturn reached its deepest point in the US and in the EU in 2009 Q2, while in Hungary the same happened in Q3. In Hungary the **GDP** declined by 6.3% as the annual average, which was higher than the EU average, but in Q4 it raised by 0.2% as compared to the previous quarter.

The decline was caused primarily by lack of demand. In order to restore international confidence, the Government introduced long-term restrictions in the tax system, in some social services and in the pension system, thus decreasing the budget deficit at an accelerated pace.

Over the year the number of **employees** fell by 2.5%, (approximately one hundred thousand people), and the employment ratio dropped to 55.4% (one of the lowest figures in the European Union), while the unemployment rate increased by 2.2 percentage points over the year to 10.1%, and reached 10.5% by the end of the year. The gross **average wages** were HUF 200,000, with 4.2% annual average rate of **inflation**, clearly accelerating during the year; real wages decreased by 2.4%, and real income shrank even more by 3.4%. Household purchases were down by 7.6% (representing 64.7% of the GDP), while total consumption fell by 6.7%. As a result of cash **savings**, the interest rate cuts, the portfolio of term deposits also contracted (the total deposits placed in 2009 were less than 50% of the 2008 figure). However, the more stringent conditions of borrowing and repayment obligations, gave a boost to the net household savings, which grew from 1.2% in 2008 to 3.2%.

The volume of **exports** dropped by 12% during the year, but the higher external demand (compared to the previous months) began to reduce the impacts of shrinking of the domestic market from Q2, and by December exports were 15% higher than in the previous year. Following the drastic 17% fall of imports in line with the lower domestic demand and the 1.8% improvement of the **terms of trade**, the foreign trade balance turned from a deficit of EUR 0.3 billion in 2008 into a sufficit of HUF 4 billion in 2009.

The annual **GDP contribution** of the manufacturing sectors was down by 14.4%, and that of services by 2.3%. Following the outstandingly good performance in 2008 (54.3% growth), the agricultural added value decreased by 17.5% in 2009. Following stagnation in 2008, the industrial GDP fell by 15.9% in 2009. While home construction contracted by 25%, due to the EU projects the added value of the construction industry declined only by 3%. Among services, the biggest fall was reported in trade (with an outstanding, 50% drop in the sale of motor vehicles and components). The performance of the hotel and catering industry also shrank by more than 5%.

The financial sector reacted to the crisis by avoiding risks, which made its situation relatively favourable. The ratio of non-performing loans grew by 300%, and at the end of 2009 30% of the corporate and 15% of the retail clients were at least one day behind with their repayments. The balance sheet total of the banks dropped, their loan portfolio contracted by 10%, inter-bank deposits and securities expanded by approximately 40%, and the shareholders' equity also rose on the balance sheets. At insurance companies the life insurance contract portfolio decreased by 5%, and the rest stagnated. The BUX grew by 73% from 12,242 points at the end of 2008 and closed 2009 with 21,227 points.

National economy and insurance industry

		1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
	Gross Domestic Product* (GDP) (HUF in billions)	11 393.5	13 172	14 850	16 740	17 181	20 718	22 043	23 775	25 321	26 754	26 054
	Change of GDP in percentage of previous year (%)	112.9	115.6	112.7	112.7	102.6	120.6	106.4	107.9	106.5	105.7	97.4
	Gross premium income (HUF in billions)	297.8	384.1	419.5	494.6	559.4	599.0	686.5	830.2	930.3	882.8	830.5
	Change of gross premium income in percentage of previous year (%)	121.7	129.0	109.2	117.9	113.1	107.1	114.6	120.9	112.1	94.9	94.1
	Total disposable personal income** (HUF in billions)	6 987	7 903	9 015	10 094	11 074	12 162	13 042	13 829	14 382	14 841	14 652
	Change of personal income in percentage of previous year (%)	111.2	113.1	114.1	112.0	109.7	109.8	107.2	106.0	104.0	103.2	98.7
	Gross premium income in percentage of total personal income (%)	4.3	4.9	4.7	4.9	5.1	4.9	5.3	6.0	6.5	5.9	5.7
	Per capita insurance premium (HUF)	29 519	38 245	41 185	48 690	55 226	59 268	68 056	82 441	92 518	87 939	82 866
	Per capita life insurance premium (HUF)	11 898	17 687	17 186	19 937	22 163	24 113	29 950	41 770	50 586	45 993	41 013
	Per capita non-life insurance premium (HUF)	17 621	20 558	22 868	28 756	33 062	35 155	36 343	40 671	41 932	42 333	42 394

* Source : KSH ** Source : KSH The base rate of the central bank started off at 9.5% in January and then gradually dropped in the second half of the year to 6.25% by December. The rate of inflation, which was 3.5% in December 2008, began to rise in the middle of 2009 as a result of a VAT and excise duty increase, then later the higher fuel prices in H2 also supported the same tendency, which led to a 5.6% index in December.

Despite the crisis, the annual budget deficit was 4% of the GDP in 2009 (EU average 6.8%), slightly higher than in the previous year. The revenues lost because of the crisis were offset by extensive cost cutting measures (including the cancellation of the further instalment payment of the 13th month pension). The ESA national debt grew by more than 5 percentage points and reached 78.3% of the GDP. In the first half of the year, the debt was renewed from an IMF-EU loan, priced below the money market price, and in the second half or the year the euro bond issue was also successful.

For the first time since 1992, the current account was closed with a sufficit in 2009, contrary to the EUR 7.5 billion deficit reported in 2008. The foreign trade of goods generated EUR 4 billion, and services approximately EUR 1.5 billion sufficit, which financed the net EUR 5.6 billion net income outflow with a modest (EUR 0.2 billion) current account sufficit. The capital balance showed EUR 1.3 billion sufficit. EUR 2.8 billion working capital was invested in, and EUR 0.8 billion capital was exported from, Hungary. The gross external national debt was EUR 103 billion, and the respective net amount was EUR 52 billion at the end of the year.

The 2008 average 251 HUF/EUR exchange rate was followed by an average 280.6 HUF/EUR exchange rate in 2009, starting up high, close to HUF 300 at the beginning of the year, and then decreasing gradually to fluctuate around HUF 270 in H2.

LEGAL ENVIRONMENT OF INSURANCE

In 2009 MABISZ also faced increasingly complex, and occasionally more difficult conditions, while trying to perform its most important tasks: participation in the codification of the legal regulations concerning the industry, interest representation in the process of legislation and technical assistance to its members for the execution of the legal regulations which entered into force.

The new Civil Code

The scientific, technical and legal codification of the Civil Code (Civil Code) has now been a ten-year process; the legislation process has accelerated in the last few years. Our Association participated in the activities of the Codification Committee of the Ministry of Justice and Law Enforcement (former name Ministry of Justice) in the whole process based on the concept and position statement adopted at the 2003 General Meeting. The new Civil Code, which affects the activities of insurance companies in several aspects, was adopted in the autumn of 2009 in Act CXX of 2009 on the Civil Code.

However, based on the proposal of the new Government, formed after the elections, the new Parliament repealed the Act approved by the previous Parliament and decided to continue the codification work on the Act.

Amendments of the Insurance Act

During the reporting period the Insurance Act itself was not amended, but six amendments were still made in the Insurance Act in various omnibus bills and other acts.

Tax changes

In 2009, the *personal income tax system* changed adversely for life insurance.

Act LXXVII of 2009 on legal amendments for the transformation of the tax system abolished the tax benefits from January 2010, including also the life insurance tax benefit, which had been cut severely in the previous years.

Act CXVI of 2009 on legal amendments concerning Act CXV of 2009 on private contractors and single-person companies and savings incentives deteriorated further the competitive position of life insurance relative to other savings products.

From 2010 the legal regulations encourage long-term investments with a lower tax rate on the return of investment than the tax rate generally applied to business profit. The return and yield of investment, registered separately as a long-term investment, is taxed at 10 per cent, if the investment is kept for three years, while the return and yield is tax free, if the investment is kept for five years.

The life and pension insurance products were not listed among the preferred long-term investments in the originally submitted bill. After MABISZ had pointed out this fact to the legislator in order to have competition-neutral regulations, the provisions on life and pension insurance products were also added to the Act in a proposed amendment.

In the *Act on Value Added Tax*, which was modified during the year, the general tax rate was raised from 20% to 25%, which had an adverse effect on the profit of not only the insurance companies but also the other businesses.

The <u>Act on Corporate Income Tax</u> was also amended. The general tax rate was raised from 16% to 19% on 1 January 2010, but the 4% solidarity tax of companies was terminated. The removal of the local business tax from the items reducing the tax based was an unfavourable amendment though.

Act CXLVIII of 2009 on the amendments of certain laws for increasing the efficiency of supervision of the financial intermediary system amended Act CXXXV of 2007 on the Hungarian Financial Supervisory Authority.

The Act aims, on the one hand, to strengthen the micro and macro prudential supervision of the financial intermediary system and the tools and instruments of the organisations concerned and, on the other hand, to grant an even stronger consumer protection role to the Hungarian Financial Supervisory Authority.

Modification of the MTPL regulations

Act LXII of 2009 on mandatory third-party liability insurance (MTPL) was promulgated on 29 June 2009.

Most provisions entered into force on 1 January 2010.

During the discussions, MABISZ proposed the continuation of the regulation in the form of a government decree, but the Ministry of Finance wanted an act.

The act, approved in the summer, was amended in December in Act CL of 2009 on the amendment of certain acts on financial matters prior to its entry into force.

Following technical discussions, four execution decrees were also issued by the Minister of Finance in relation to MTPL.

THE INSURANCE MARKET

In 2009, there were **32** private limited insurance companies operating on the Hungarian market with registered seats in Hungary, of which **24** were members of the Association.

There are 30 insurance associations, of which 3 are members of MABISZ.

Following the EU accession, 14 insurance companies of various Member States established branch offices in Hungary by the end of 2009, but in the meantime their number has dropped to 12, 3 of them are members of MABISZ.

MABISZ had **30** members at the end of 2009; of them, **24** operated as limited insurance companies (private limited insurance companies), **3** as associations and **3** as Hungarian branch offices.

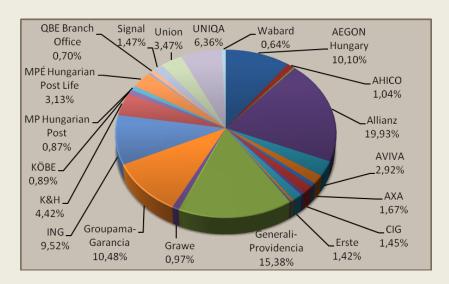
Groupama Biztosító Zrt. and OTP Garancia Biztosító Zrt. merged into Groupama Garancia Biztosító Zrt. on 1 April 2009, and on 4 May 2009, AIM Általános Biztosító Zrt. took over the MTPL contract portfolio of TIR Insurance Association.

2009 showed the signs of the unfolding economic crisis, which was also reflected in the performance indicators of the insurance companies.

In 2009, the contract portfolio decreased by 3.6% relative to the previous year, and consisted of 13,301,000 insurance contracts.

The number of life insurance contracts decreased by 4.62%. In the category of other personal insurance policies, accident insurance contracts dropped by nearly 9%, health insurance contracts had an even greater fall of 32%, and the decrease was moderate, only 2.8% in the number of travel insurance policies.

Market share by insurance companies



Gross premium income and market share by companies

	Premium Inc	m Income (HUF in millions)		Market Share (%)			
	2007	2008	2009	2007	2008	2009	
AEGON Hungary	78 096	87 087	83 917	9.82	9.82	10.10	
AHICO	8 269	10 083	8 630	1.14	1.14	1.04	
AIM	-	1 397	2 229	-	0	0.27	
Allianz	183 141	185 760	165 502	20.95	20.95	19.93	
AVIVA	57 475	38 499	24 273	4.34	4.34	2.92	
AXA	21 767	15 679	13 904	1.77	1.77	1.67	
Chartis Branch Office	5 890	7 150	6 148	0.81	0.81	0.74	
CIG	-	3 875	12 082	-	0	1.45	
D.A.S.	1 024	-	-	-	-	-	
Dimenzió	5 838	5 493	4 791	0.62	0.62	0.58	
Erste	9 056	10 125	11 756	1.14	1.14	1.42	
Euler Hermes	2 481	2 663	3 040	0.30	0.30	0.37	
European Travel	2 422	2 500	2 081	0.28	0.28	0.25	
Generali-Providencia	138 269	134 117	127 719	15.13	15.13	15.38	
Genertel		2 431	3 740		0.27	0.45	
Grawe	7 069	8 265	8 051	0.93	0.93	0.97	
Groupama (Európa)	10 411	9 634	-	1.09	1.09	-	
Groupama-Garancia	90 034	79 307	87 016	8.94	8.94	10.48	
ING	120 966	96 272	79 037	10.86	10.86	9.52	
K&H	38 563	35 042	36 712	3.95	3.95	4.42	
K&H Life	-	-	-	-	-	-	
KÖBE	7 393	7 553	7 406	0.85	0.85	0.89	
MP Hungarian Post	8 756	7 615	7 234	0.86	0.86	0.87	
MPÉ Hungarian Post Life	14 694	21 023	25 968	2.37	2.37	3.13	
MÁV	6 868	5 422		0.61	0.61	-	
MEHIB	427	-	-	-	-	-	
MKB General	7	163	506	0.02	0.02	0.06	
MKB Life	8	1 270	2 526	0.14	0.14	0.30	
Porsche Branch Office	-	460	549	-	0	0.07	
QBE Branch Office	6 433	1 323	5 816	0.15	0.15	0.70	
Signal	12 503	13 280	12 239	1.50	1.50	1.47	
TIR BE	1 721	2 544	712	0.29	0.29	0.09	
Union	24 298	25 939	28 804	2.93	2.93	3.47	
UNIQA	66 464	64 667	52 828	7.29	7.29	6.36	
Wabard			5 324			0.64	
Total	930 341	886 636	830 540	100.00	100.00	100.00	

In total, the number of non-life insurance contracts dropped by 2.5%. The number of credit insurance contracts fell by 14.5%, the number of business property insurance policies declined by 6%, and household property insurance policies were also down by 1.2%. In total, the number of vehicle insurance policies was 3.2% lower, including a 2.2% fall in MTPL insurance policies and 7.7% decrease in casco policies. Within the agricultural insurance contracts, the number of animal insurance contracts fell by 15.6%, and 6.4% drop was reported for plant insurance contracts. The most drastic decrease of 22.6% was observed in shipment insurance policies.

In 2009, insurance companies generated **HUF 830.540 billion** premium revenues, which were **6.3% lower** than in the previous year, although even that figure was a considerable drop over the previous period.

The position of the market leader, Allianz Hungária Biztosító Zrt., shrank by 1 percentage point over the previous year, with 19.9% market share in 2009. Similarly to the former years, Generali-Providencia Zrt. lay in second place with 15.4% market share, which was 0.3 percentage points up over the company's market share in the previous year. The third place was held by Groupama Garancia Biztosító Zrt., resulting from the merger of two insurance companies, with 10.5% market share. AEGON Magyarország Zrt. came fourth with 10.1% market share, and 0.2 percentage point growth since the previous year. ING Biztosító Zrt., still involved only in personal insurance policies, lay in fifth place at the end of 2009 with 9.5% market share and 1.3 percentage point drop compared to 2008. The overall share of the five companies decreased from 65.7% in 2008 to 65.4%; i.e., there was practically no change in market concentration in 2009.

In 2009, the total asset of the insurance companies grew to 105 billion HUF which means a 5.3% growth. According to the volume of the accumulated assets, the share of insurance companies as institutional investors is still high in the capital market.

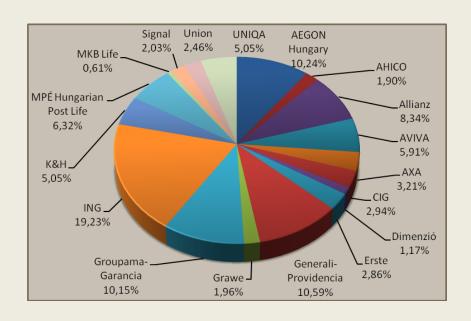
Life insurance

In 2009, life insurance premium revenues amounted to **HUF 411.056 billion**, which was 11% lower than in the previous year. The share of the life insurance business within the total premium revenues fell from 52.1% in 2008 to 49.5%.

The life insurance premium reserves, representing a guarantee of sound business operation, and also a significant amount of potential investment, fell to HUF 665,58 billion in 2009, nearly a HUF 25 billion drop over the previous year. The unit-linked life insurance reserves grew from HUF 642 billion to HUF 802 billion.

Within the premium revenues, the share of single-premium products continued to fall (from 30.5% to 26.2%). The decline of revenues was even greater among the single-premium unit-linked insurance policies (nearly 38%). Consequently, the share of unit-linked life insurance products in life insurance premium revenues decreased from 63.2% in 2008 to 58.8% in 2009.

In the traditional life insurance products and the so-called mixed life insurance products, dominating this category, premium revenues practically did not change in 2009, while the number of contracts dropped by nearly 9%. In risk life insurance, premium fell by 12.1%, and the contracts shrank by 8.7%.

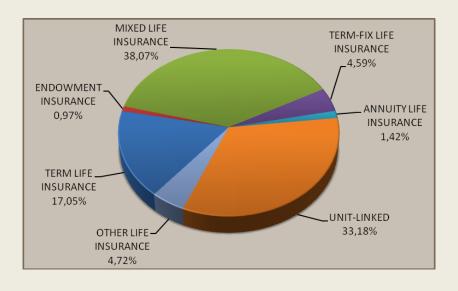


Life insurance premium income by companies

		Life Insurance Premium Income (HUF in millions)			ket Share (%)
	2007	2008	2009	2007	2008	2009
AEGON Hungary	43 984	47 031	42 080	10.19	10.19	10.24
AHICO	7 274	8 896	7 824	1.93	1.93	1.90
AIM		-	-		-	-
Allianz	35 237	45 230	34 274	9.80	9.80	8.34
AVIVA	57 475	38 499	24 273	8.34	8.34	5.91
AXA	20 832	14 748	13 176	3.19	3.19	3.21
Chartis Branch Office	-	-	-	-	-	-
CIG		3 875	12 082		0.84	2.94
D.A.S.	-	-	-	-	-	-
Dimenzió	5 838	5 493	4 791	1.19	1.19	1.17
Erste	9 056	10 125	11 756	2.19	2.19	2.86
Euler Hermes	-	-	-	-	-	-
European Travel	-	-	-	-	-	-
Generali-Providencia	55 459	48 952	43 546	10.60	10.60	10.59
Grawe	7 069	8 265	8 051	1.79	1.79	1.96
Groupama (Európa)	1 333	1 217	-	0.26	0.26	-
Groupama-Garancia	52 622	40 002	41 702	8.66	8.66	10.15
ING	120 966	96 272	79 037	20.85	20.85	19.23
K&H	21 361	16 725	20 747	3.62	3.62	5.05
K&H Life	-	-	-	-	-	-
KÖBE	-	-	-	-	-	-
MP Hungarian Post	-	-	-	-	-	-
MPÉ Hungarian Post Life	14 694	21 023	25 968	4.55	4.55	6.32
MÁV	-	-	-	-	-	-
MEHIB	-	-	-	-	-	-
MKB General	-	-	-	-	-	-
MKB Life	8	1 270	2 526	0.28	0.28	0.61
Porsche Branch Office		-	-		-	-
QBE Branch Office	-	-	-	-	-	-
Signal	9 277	9 494	8 336	2.06	2.06	2.03
TIR BE	-	-	-	-	-	-
Union	13 916	14 394	10 124	3.12	3.12	2.46
UNIQA	32 281	30 174	20 763	6.54	6.54	5.05
Wabard			-			-
Total	508 680	461 683	411 056	100.00	100.00	100.00

Main figures of personal insurance in 2009

	Premium Income (HUF in millions)	Benefits Paid by Insurers (HUF in millions)	Number of Contracts (db)
TERM LIFE INSURANCE	14 261	5 252	511 180
including: single premium payment	1 514	1 327	122 058
including: regular periodical payments	12 747	3 925	389 122
ENDOWMENT INSURANCE	2 802	3 337	29 033
including: single premium payment	4	21	559
including: regular periodical payments	2 798	3 316	28 474
MIXED LIFE INSURANCE	109 532	105 504	1 141 720
including: single premium payment	23 075	19 133	139 473
including: regular periodical payments	86 457	86 371	1 002 247
TERM-FIX LIFE INSURANCE	15 857	20 129	137 658
including: single premium payment	-	19	149
including: regular periodical payments	15 857	20 110	137 509
ANNUITY LIFE INSURANCE	5 263	8 490	42 661
including: single premium payment	376	589	6 334
including: regular periodical payments	4 887	7 901	36 327
UNIT-LINKED	235 167	189 344	995 005
including: single premium payment	70 423	59 826	283 598
including: regular periodical payments	164 744	129 518	711 407
OTHER LIFE INSURANCE	6 295	2 316	141 639
including: single premium payment	61	53	172
including: regular periodical payments	6 234	2 263	141 467
LIFE INSURANCE TOTAL	389 177	334 372	2 998 896
ACCIDENT INSURANCE	8 933	3 254	821 813
HEALTH INSURANCE	4 787	1 355	49 791
TRAVEL INSURANCE	7 494	2 256	1 145 825
PERSONAL INSURANCE GRAND TOTAL	410 391	341 237	5 016 325



Life insurance premium and number of contracts by companies in 2009

HUF in millions/Number of contracts

		TERM	LIFE	ENDOV	VMENT	MIXE	D LIFE	UNIT-	LINKED	ОТ	HER	GRAN	ND TOTAL
		Premium Income	Number of Contracts										
	AEGON Hungary	2 329	181 292	3	1 454	6 158	304 321	31 750	223 688	1 841	15 023	42 081	725 778
	AHICO	111	2 783	1 919	14 754	2 813	29 773	1 993	6 878	988	152	7 824	54 340
	AIM	-	-	-	-	-	-	-	-	-	-	-	-
	Allianz	1 909	10 301	2	2 945	11 724	135 567	16 992	60 211	3 646	46 319	34 273	255 343
	AVIVA	1 206	2 295	137	638	355	1 845	22 059	67 382	515	615	24 272	72 775
	AXA	139	1 099	275	756	459	3 499	12 025	37 000	279	1 812	13 177	44 166
	Chartis Branch Office	-	-	-	-	-	-	-	-	-	-	-	-
	CIG	38	578	-	-	-	-	12 044	12 088	-	-	12 082	12 666
	D.A.S.	-	-	-	-	-	-	-	-	-	-	-	-
	Dimenzió	304	26 505	-	3	512	10 158	-	-	3 975	22 192	4 791	58 858
	Erste	-	-	-	-	-	-	-	-	-	-	-	-
	Euler Hermes	-	-	-	-	-	-	-	-	-	-	-	-
	European Travel	-	-	-	-	-	-	-	-	-	-	-	-
_	Generali-Providencia	602	55 594	-	-	15 233	154 360	25 605	153 065	2 106	4 932	43 546	367 951
5	Grawe	1 362	13 480	-	-	1 883	14 063	-	-	4 806	162 377	8 051	189 920
	Groupama (Európa)	-	-	-	-	-	-	-	-	-	-	-	-
	Groupama-Garancia	1 020	36 990	148	5 732	8 249	79 314	32 218	205 744	67	14	41 702	327 794
	ING	2 138	20 127	-	-	32 881	213 916	36 659	116 145	7 359	46 848	79 037	397 036
	K&H	1 658	32 313	-	-	3 925	44 514	15 164	30 868	-	-	20 747	107 695
	K&H Life	-	-	-	-	-	-	-	-	-	-	-	-
	KÖBE	-	-	-	-	-	-	-	-	-	-	-	-
	MP Hungarian Post	-	-	-	-	-	-	-	-	-	-	-	-
	MPÉ Hungarian Post Life	50	3 542	-	-	19 831	85 470	6 027	9 522	60	541	25 968	99 075
	MÁV	-	-	-	-	-	-	-	-	-	-	-	-
	MEHIB	-	-	-	-	-	-	-	-	-	-	-	-
	MKB General	-	-	-	-	-	-	-	-	-	-	-	-
	MKB Life	189	5 472	-	-	462	3 256	1 875	1 197	-	-	2 526	9 925
	Porsche Branch Office	-	-	-	-	-	-	-	-	-	-	-	-
	QBE Branch Office	-	-	-	-	-	-	-	-	-	-	-	-
	Signal	809	115 238	54	642	2 062	35 303	4 144	20 638	1 268	14 221	8 337	186 042
	TIR BE	-	-	-	-	-	-	-	-	-	-	-	-
	Union	-	-	-	-	-	-	-	-	-	-	-	-
	UNIQA	396	3 571	262	2 109	2 985	26 361	16 612	50 579	509	6 912	20 764	89 532
	Wabard	-	-	-	-	-	-	-	-	-	-	-	-
	Total	14 260	511 180	2 800	29 033	109 532	1 141 720	235 167	995 005	27 419	321 958	389 178	2 998 896

The market leader, **ING Biztosító Zrt.**, maintained its leading position (19.23%), but its market share decreased by nearly 1.5 percentage points. **Generali-Providencia Zrt.** lay in second place with 10.6% market share, which was the same as in the previous year. **AEGON Magyarország Általános Biztosító Zrt.** was in third place, without any change in its previous year's 10.2% market share.

OTP Garancia Biztosító Zrt. came fourth, with an increase in its market share from 8.7% to 10.2% between 2008 and 2009.

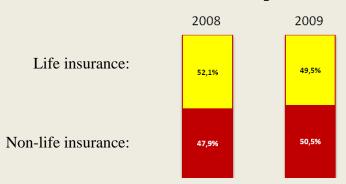
Allianz Hungária Biztosító Zrt. lay in fifth place with 8.3% market share.

In 2009, the biggest growth was achieved by **CIG Pannónia Életbiztosító Zrt.**, which more than trebled its revenues and increased its market share from 0.8% to 2.9%.

At the end of the year, there were around **3 million** life insurance contracts.

The life insurance related payments grew by nearly 40% in 2009 compared to the previous year. The payments in 2009 represented nearly 84% of the annual premium revenues compared to 52% reported in the previous year.

Share of life insurance in total annual premium income



Non-life insurance

The non-life insurance premium revenues decreased from HUF 424.954 billion in 2008 to **HUF 419.483 billion**, i.e., they practically did not change. The premium revenues were strongly influenced by the fierce price competition of the companies.

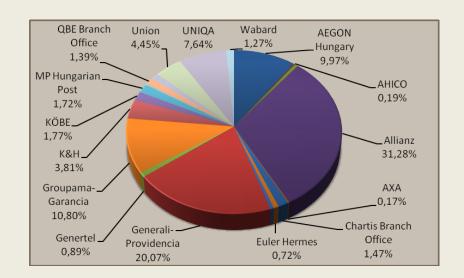
More than 56.3% of the total gross premium revenues of property and liability insurance policies were revenues from vehicle insurance. Close to one third of the revenues, 32.7%, were still originated from mandatory third-party liability insurance alone.

Within the total gross premium revenues, 10.3% was earned from corporate property insurance, 23.1% from household, building and property insurance, 5.0% from general liability insurance, 2.2% from agricultural insurance, 0.8% from shipment insurance and 0.9% from credit insurance.

Non-life premium income and claim costs by companies

HUF in millions

	Non-life	Premium In	come	Gross	s	
	2007	2008	2009	2007	2008	2009
AEGON Hungary	34 112	40 056	41 836	12 503	16 207	16 359
AHICO	995	1 187	806	79	129	153
AIM		1 397	2 229		390	2 901
Allianz	147 904	140 530	131 228	84 781	84 592	60 155
AVIVA	-	-	-	-	-	-
AXA	935	932	729	271	245	312
Chartis Branch Office	5 890	7 150	6 148	971	774	1 005
CIG		-	-		-	-
D.A.S.	1 024	-	-	65	-	-
Dimenzió	-	-	-	-	-	-
Erste	-	-	-	-	-	-
Euler Hermes	2 481	2 663	3 040	1 943	1 458	4 728
European Travel	2 422	2 500	2 081	470	686	488
Generali-Providencia	82 810	85 164	84 173	43 556	45 684	45 229
Genertel		2 431	3 740		1 630	2 718
Grawe	-	-	-	-	-	-
Groupama (Európa)	9 079	8 417	-	4 751	3 077	-
Groupama-Garancia	37 412	39 305	45 314	15 647	16 807	21 952
ING	-	-	-	-	-	-
K&H	17 202	18 317	15 964	10 401	10 569	6 573
K&H Life	-	-	-	-	-	-
KÖBE	7 393	7 553	7 406	3 357	3 433	3 980
MP Hungarian Post	8 756	7 615	7 234	6 008	5 162	4 515
MPÉ Hungarian Post Life	-	-	-	-	-	-
MÁV	6 868	5 422		7 935	-	-
MEHIB	427	-	-	748	-	-
MKB General	7	163	506	1	78	228
MKB Life	-	-	-	-	-	-
Porsche Branch Office		460	549		245	288
QBE Branch Office	6 433	1 323	5 816	1 605	-	-
Signal	3 226	3 786	3 903	1 813	2 914	1 847
TIR BE	1 721	2 544	712	774	1 328	-1 387
Union	10 381	11 545	18 681	4 547	6 956	5 490
UNIQA	34 183	34 492	32 065	19 717	19 648	18 456
Wabard			5 324			4 901
Total	421 662	424 954	419 483	215 715	222 011	200 889



Some figures of non-life insurance* in 2009

HUF in millions/Number of contracts

	Premium Income	Number of Contracts	Claims Costs	Claims Costs in the Relevant Year	Number of Insurance Events int he Relevant Year
MOTOR INSURANCE	211 794	4 907 687	117 588	144 564	329 682
including CASCO	85 693	858 578	51 183	57 597	163 119
including Compulsory TPL	126 102	4 049 109	66 405	86 967	166 563
GENERAL LIABILITY INS,	19 119	96 051	8 584	9 244	8 961
INSURANCE FOR ENTREPRENEURS	39 382	159 260	14 659	19 668	42 439
HOUSEHOLD PRO- PERTY INSURANCE	87 971	3 051 367	33 508	33 950	678 779
AGRICULTURAL INSURANCE	8 440	12 445	7 131	6 959	10 247
including Crop Insurance	967	1 131	647	4 644	1 532
including Livestock Insurance	4 241	5 970	4 201	2 029	5 672
MARINE INSURANCE	3 026	12 780	1 387	1 575	1 042
CREDIT INSURANCE	3 602	5 650	4 663	4 255	1 814
OTHER NON-LIFE INSURANCE	6 029	39 034	3 020	1 586	9 014
NON-LIFE INSURANCE					
TOTAL*	379 363	8 284 274	190 540	221 802	1 081 978

^{*} Except accident, health and travel insurance

16

Non-life insurance premium income and number of contracts* by companies in 2009

HUF in millions/Number of contracts

	Household	d Property	General I	General Liability		Corporate		Other		TOTAL	
	Premium	Number of	Premium	Number of	Premium	Number of	Premium	Number of	Premium	Number of	
	Income	Contracts	Income	Contracts	Income	Contracts	Income	Contracts	Income	Contracts	
AEGON Hungary	28 779	976 675	306	2 992	1 127	6 290	11 562	312 197	41 774	1 298 154	
AHICO	-	-	-	-	-	-	19	1	19	1	
AIM	88	23 653	9	51	62	75	2 069	34 906	2 228	58 685	
Allianz	14 844	566 735	8 560	30 457	13 756	38 280	92 786	2 064 809	129 946	2 700 281	
AVIVA	-	-	-	-	-	-	-	-	-	-	
AXA	-	-	-	-	-	-	-	-	-	-	
Chartis Branch Office	-	-	1 996	829	2 338	326	736	119	5 070	1 274	
CIG	-	-	-	-	-	-	-	-	-	-	
D.A.S.	-	-	-	-	-	-	-	-	-	-	
Dimenzió	-	-	-	-	-	-	-	-	-	-	
Erste	-	-	-	-	-	-	-	-	-	-	
Euler Hermes	-	-	-	-	-	-	3 040	227	3 040	227	
European Travel	-	-	12	18	-	-	32	1	44	19	
Generali-Providencia	19 314	546 562	5 368	39 755	11 005	34 762	42 249	689 375	77 936	1 310 454	
Genertel	13	1 299	-	-	-	-	3 726	117 609	3 739	118 908	
Grawe	-	-	-	-	-	-	-	-	-	-	
Groupama (Európa)	-	-	-	-	-	-	-	-	-	-	
Groupama-Garancia	16 017	595 126	1 394	7 448	3 424	28 568	20 723	428 741	41 558	1 059 883	
ING	-	-	-	-	-	-	-	-	-	-	
K&H	2 816	115 846	133	3 903	1 111	10 596	11 526	387 093	15 586	517 438	
K&H Life	-	-	-	-	-	-	-	-	-	-	
KÖBE	18	753	22	1 334	-	-	7 364	166 425	7 404	168 512	
MP Hungarian Post	1 253	62 865	6	3	4	1	5 424	183 179	6 687	246 048	
MPÉ Hungarian Post Life	-	-	-	-	-	-	-	-	-	-	
MÁV	-	-	-	-	-	-		-		-	
MEHIB	-	-	-	-	-	-	-	-	-	-	
MKB General	257	12 183	-	-	33	539	216	6 370	506	19 092	
MKB Life	-	-	-	-	-	-	-	-	-	-	
Porsche Branch Office	-	-	-	-	-	-	-	-	-	-	
QBE Branch Office	964	39 680	404	747	1 844	13 593	706	579	3 918	54 599	
Signal	1 215	24 724	15	1 833	694	4 712	1 722	74 200	3 646	105 469	
TIR BE	-	-	106	3 004	-	-	82	401	188	3 405	
Union	-	-	-	-	-	-	-	-	-	-	
UNIQA	2 391	85 266	788	3 677	3 984	21 518	23 586	379 327	30 749	489 788	
Wabard	-	-	-	-	-	-	5 324	132 037	5 324	132 037	
Total	87 969	3 051 367	19 119	96 051	39 382	159 260	232 892	4 977 596	379 362	8 284 274	

^{*} Except accident, health and travel insurance

Compared to the 2.9% increase in the previous year, the gross claim expenses (claim payments and the variance of claim reserves) did fall by 9.5% in 2009, and therefore the claim ratio improved from 52.2% to 47.9%.

The market share of **Allianz Hungária Biztosító Zrt.**, the market leader, decreased from 34.2% to 31.3%, while the market share of **Generali-Providencia Zrt.**, in second place, fell only from 19.9% to 19.8%, so practically it did not change.

Groupama Garancia Biztosító Zrt. came third with 10.8% market share. The previous year's 9.8% market share of **AEGON Magyarország Általános Biztosító Zrt.** in fourth place did not change. **UNIQA Biztosító Zrt.** kept its fifth place, while its market share dropped from 8.2% to 7.6 %.

Motor insurance

The premium revenues from mandatory third-party liability insurance dropped by HUF 8.5 billion in 2009 over the previous year, involving 6.4% decline. The main reason behind this tendency was the fierce price competition of the insurance companies, although the 2.2% decrease in the number of contracts was another important factor.

The share of the market leader, Allianz Hungária Biztosító Zrt., increased from 35.5% in 2008 to 39.4% in 2009, while the share of Generali-Providencia Zrt. in second place grew from 12.4% to 12.7%. Groupama Garancia Biztosító Zrt. came third with 8.1% market share, followed by UNIQA Biztosító Zrt. in fourth place with 7.7% market share compared to its 8.5% market share in the previous year. K&H Biztosító Zrt. lay in fifth place with a slight decrease of its 7.8% market share in 2008 to 6.9% in 2009.

Following the favourable tendency of the previous year, the **claim expenses** fell by 30% in mandatory third-party liability insurance. Consequently, the claim ratio improved from 66.4% to 49% in one year, thus offsetting the unfavourable impact of the revenue decrease in terms of the business, so the profitability of the business line improved.

Partly as a result of the very strong competition, and partly because of the nearly 7% drop in the number of contracts, in the **casco** business line the premium revenues dropped by 13.7%, nearly HUF 13.5 billion.

The market share of **Allianz Hungária Biztosító Zrt.**, the market leader, changed from 44.9% in 2008 to 44.8% in 2009, so practically it did not change. **Generali-Providencia Zrt.**, lying in second place, increased its market share from 23.2% to 24.7%. The market share of **UNIQA Biztosító Zrt.**, in third place, grew from 13.8% to 15.48%.

In the casco business line, the claim expenses rose from 55.9% to 59.6% over the previous year, i.e., the profitability of this business line shrank compared to the previous year.

Motor insurance premium income and claim costs by companies

MTPL

HUF in millions

			millions			
	Gros	s Premium II	ncome	(Claims Costs	
	2007	2008	2009	2007	2008	2009
AEGON Hungary	5 960	8 788	8 377	3 606	4 753	3 893
AIM		1	972		0	2 495
Allianz	50 073	47 779	49 692	40 541	39 569	21 245
Generali-Providencia	16 707	16 726	15 964	11 810	9 900	9 970
Genertel		2 374	3 415		1 610	2 529
Groupama (Európa)	2 792	2 679	-	2 054	882	-
Groupama-Garancia	7 414	7 948	10 160	4 239	4 122	4 808
K&H	10 302	10 504	8 669	7 441	6 171	3 511
KÖBE	7 305	7 449	7 222	4 238	4 013	3 880
MP Hungarian Post	7 163	5 819	5 277	5 482	4 511	4 249
MÁV	5 926	4 916	4 916	7 480	-	-
Porsche Branch Office		-	-		-	-
QBE Branch Office	-	-	-	-	-	-
Signal	1 174	1 580	1 565	1 217	1 636	1 063
TIR BE	1 497	2 340	62	867	1 711	-1 952
Union	3 982	4 154	-	2 386	3 898	-
UNIQA	12 845	11 425	9 651	10 444	6 470	6 067
MABISZ Total	133 139	134 482	125 941	101 807	89 246	61 759
Wabard			4 958			4 559
Total	133 139	134 482	130 899	101 807	89 246	66 318
		CASCO				HUF in millions
	Gross	Gross Premium Income		(
	2007	2008	2009	2007	2008	2009
AEGON Hungary	2 253	2 927	3 133	285	1 579	1 918

	Gro	oss Premium	Income		Claims Costs			
	2007	2008	2009	2007	2008	2009		
AEGON Hungary	2 253	2 927	3 133	285	1 579	1 918		
AIM		1 254	1 075		380	388		
Allianz	47 988	44 359	38 202	24 033	24 994	21 873		
Generali-Providencia	23 599	22 858	21 071	12 631	12 766	12 628		
Genertel		57	311		21	183		
Groupama (Európa)	3 405	3 031	-	1 968	2 032	-		
Groupama-Garancia	4 344	3 899	5 808	1 909	1 610	3 180		
K&H	2 263	2 299	2 067	1 190	1 000	1 057		
KÖBE	66	62	142	37	25	92		
MP Hungarian Post	206	142	147	128	62	102		
MÁV	404	-	-	153	-	-		
Porsche Branch Office		460	-		293	-		
QBE Branch Office	-	-	-	6	-	-		
Signal	22	82	157	9	42	85		
TIR BE	55	74	20	-105	41	18		
Union	3 470	3 533	-	1 440	1 335	-		
UNIQA	12 397	13 668	13 098	7 449	9 027	9 258		
MABISZ Total	100 471	98 705	85 229	51 134	55 206	50 781		
Wabard			366			342		
Total	100 471	98 705	85 595	51 134	55 206	51 123		

Number of persons employed by companies in 2009

Reserves, investments, results

At the end of 2009 the insurance companies had **HUF 1,872,828 million** insurance technical reserves.

The total equity and debt of the insurance companies was **HUF 2,106,428 million** at the end of 2009.

Government securities continued to dominate the investments of insurance companies, but in 2009 their volume shrank by approximately HUF 94 billion with an overall 53% share within the total investments.

The share of **bank** deposits and securities issued by banks (11.6%), rose by 2.7% from 2008.

There was a slight drop in the share of **real properties** and real property investment units, from 2% to 1.3%, which continued to be extremely low.

Compared to 7.7% in 2008, the ratio of **shares** increased slightly, as shares represented 8.3% of the aggregated portfolio at the end of 2009.

The ratio of **securities** issued by municipalities and other organisations continued to increase; their share rose from 16.3% in 2008 to 22.8% in 2009.

The proportion of **loans** to policy holders decreased within the investment portfolio, as they made up only 0.3% of the total investments.

The insurance companies closed 2009 with a profit, and the insurance technical profit went up from HUF 22.9 billion in 2008 to HUF 45.7 billion.

There was a minor decline in the profit of the life insurance business: the HUF 16.978 billion insurance technical profit in 2008 fell to HUF 16.383 billion in 2009.

The situation was a lot more favourable in the non-life insurance business line, where the insurance technical profit grew from HUF 5.904 billion in 2008 to HUF 29.311 billion.

The aggregated **profit after taxation of the insurance companies** increased from the HUF 62.7 billion profit in 2008 to HUF 65.8 billion.

The companies paid out HUF 60.8 billion dividend, as a consequence of which the **net profit** amounted to HUF 5.0 billion.

Insurance companies paid HUF 13.5 billion corporate income tax.

*

All the tables of this yearbook contain the gross written premium figures under the title of 'premium revenues'.

On 1 January 2008, MEHIB Rt. terminated its export credit insurance services under market conditions, therefore the data of the company are no longer contained in the tables and profit statements, as they contain only data of business-type insurance services.

In regard to the interpretation of the data of this yearbook, please note that, contrary to the practice of the former years, UNION and ERSTE insurance companies, members of the VIENNA INSURANCE GROUP, reported only aggregated premium revenue and claim figures in each business line, and consequently the data of two insurance companies are not included in the aggregated figures of the various tables, which may distort the overall results, because the impact of the omission of the data of the two insurance companies may also lead to a decrease in particular cases. Consequently, the figures related to the drawn conclusions should only be considered indicators of the tendencies rather than exact amounts.

Technical reserves by companies 2009

Technical Reserves (HUF in millions)

	Net total technical reserves	Life insurance premium reserves	Unit-linked insurance premium reserves
AEGON Hungary	211 084	76 624	93 589
AHICO	33 835	29 541	2 930
AIM	1 761		-
Allianz	267 369	60 772	47 231
AVIVA	87 763	3 484	82 072
AXA	41 752	4 335	36 020
Chartis Branch Office	1 497	-	-
CIG	8 784	4	8 431
D.A.S.	-	-	-
Dimenzió	41 647	40 958	-
Erste	-	-	-
Euler Hermes	355	-	-
European Travel	766	-	-
Generali-Providencia	246 402	80 972	75 481
Genertel	1 849	-	-
Grawe	36 509	33 803	-
Groupama (Európa)	-	-	-
Groupama-Garancia	205 383	34 178	140 525
ING	387 194	192 930	182 116
K&H	91 128	18 507	53 577
K&H Life	-	-	-
KÖBE	4 653	-	<u>-</u>
MP Hungarian Post	5 549	-	-
MPÉ Hungarian Post Life	54 240	46 370	7 572
MÁV	-	-	-
MEHIB	-	-	<u>-</u>
MKB General	104	-	-
MKB Life	3 084	325	2 682
Porsche Branch Office	133	-	-
QBE Branch Office	3 541	-	<u>-</u>
Signal	38 861	21 248	13 120
TIR BE	37	-	-
Union	-	-	-
UNIQA	94 939	21 409	56 653
Wabard	2 607	-	-
Total	1 872 828	665 459	801 999

Investments of the assets of insurance companies by classes of investments in 2009

HUF in millions

		Government Securities	Bank Deposits and Bank Securities	Real Estate and Property Investment Securities	Shares	Other Securities	Loans to Policyholders	Other	Total
1	AEGON Hungary	127 558	2 508	3 039	23 689	93 668	997	2 308	253 768
	AHICO	34 269	1 934	228	-	1 206	755	54	38 447
1	AIM	537	939	-	-	204	641	1 008	3 328
	Allianz	216 754	47 721	11 731	22 561	12 271	12	12 539	323 588
1	AVIVA	17 756	2 791	1 163	68 469	12	-	-	90 191
	AXA	12 284	4 241	1 439	18 351	7 336	13	2 116	45 781
(Chartis Branch Office	-	95	5	-	-	-	3 616	3 716
(CIG	524	1 116	-	1 281	5 959	-	768	9 648
I	D.A.S.	-	-	-	-	-	-	-	-
I	Dimenzió	31 735	6 411	17	640	4 094	6	1 837	44 740
I	Erste	-	-	-	-	-	-	-	-
I	Euler Hermes	349	671	2	-	-	6	621	1 649
I	European Travel	2 183	114	-	38	208	-	-	2 542
(Generali-Providencia	160 321	12 527	679	7 987	87 724	373	502	270 114
) (Genertel	3 286	-	19	-	-	-	-	3 305
) _	Grawe	30 135	5 899	96	238	956	118	2 194	39 637
(Groupama (Európa)	-	-	-	-	-	-	-	-
(Groupama-Garancia	94 457	105 657	2 930	11 615	17 134	-	11 811	243 605
I	NG	242 439	3 763	5 818	16 849	122 957	2 925	4 939	399 691
]	K&H	32 462	15 650	73	496	50 716	-	-	99 397
]	K&H Life	-	-	-	-	-	-	-	-
I	KÖBE	5 452	3	13	75	943	1	801	7 289
1	MP Hungarian Post	2 522	5 028	6	-	-	-	-	7 556
1	MPÉ Hungarian Post Life	35 486	20 189	6	-	19	-	933	56 634
1	MÁV	-	-	-	-	-	-	-	-
1	MEHIB	-	-	-	-	-	-	-	-
1	MKB General	1 128	213	9	57	-	-	58	1 466
1	MKB Life	3 008	136	-	39	786	-	-	3 969
I	Porsche Branch Office	-	-	-	-	-	-	-	-
(QBE Branch Office	855	-	-	-	-	-	-	855
5	Signal	23 245	1 463	11	-	14 197	13	3 886	42 814
7	ΓIR BE	233	12	-	278	100	-	0	623
Ţ	Union	-	-	-	-	-	-	-	-
Ţ	JNIQA	36 975	3 409	882	1 252	60 320	35	5 037	107 909
1	Wabard	1 013	2 134	_	-	-	-	1 017	4 164
7	Γotal	1 116 967	244 626	28 166	173 916	480 809	5 895	56 048	2 106 428

Important figures of aggregate financial statement of Hungarian insurance companies - 2009

HUF in thousands

A) Non-Life	
Premium Earned	313 928 134
Gross Premium	411 036 798
Claims Costs	168 731 213
Gross Claims Paid	201 663 514
Changes int he Reserves for Claims	-13 187 916
Changes in Mathematical Reserves	1 709 540
Net Operating Costs	106 382 379
Acquisition Costs	82 119 596
TECHNICAL RESULT	29 311 053
B) Life	
Premium Earned	375 404 971
Gross Premium	411 056 911
Revenue of Investments	85 161 990
Claims Costs	283 724 976
Gross Claims Paid	309 038 287
Changes in Mathematical Reserves	-17 006 263
Changes in Other Technical Reserves	-355 108
Changes in Unit-Linked Reserves	196 190 597
Net Operating Costs	92 649 941
Acquisition Costs	59 437 509
Technical Expenditure of Investments	29 442 749
TECHNICAL RESULT	16 382 640
C) NON-TECHNICAL ACCOUNT	33 436 116
PROFIT FROM ORDINARY BUSINESS ACTIVITIES	79 473 349
PROFIT BEFORE TAXES	79 372 769
PROFIT AFTER TAXIS	65 844 523
RETAINED PROFIT OF THE YEAR	4 996 308

ASSOCIATION OF HUNGARIAN INSURANCE COMPANIES

H-1062 Budapest, Andrássy út 100.

Postal Address: H-1364 Budapest, P.O.B. 236

Phone: (+36 1) 318-3473 Fax: (+36 1) 337-5394 Email: info@mabisz.hu

Internet: http://www.mabisz.hu

Executive Board

President: Péter KISBENEDEK
Vice-President: Anett PANDURICS
Members: Dr. Ferenc BODA

Yann Armand MÉNÉTRIER

Zsolt KOVÁCS Othmar MICHL Zoltán PAÁL Péter ZATYKÓ

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Dr. Éva PÉTERFI

Staff of the Association

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Dr. Csaba KERÉKGYÁRTÓ, Head of General Secretariat, Head of Non-life Insurance Department

Ágnes GILYÉN, Head of Communications Department

Dr. Ramón FARKAS, Head of Life Insurance Department

Zsuzsanna KÉRI, Head of Department (Finance, Accounting and Controlling)

Dr. Zoltán FORGÁCS, Head of Committee (Motor Insurance)

Katalin LENCSÉS, Head of Committee (Life, Health and Accident)

József SZILÁGYI, IT Manager Dr. Barnabás TRUNKÓ, Adviser

Judit SZEKULESZ, Adviser

Zsófia CZIRÓK, Head of Secretariat Veronika ZSOK Nemes. Assistant

MABISZ MOTOR INSURANCE BUREAU

H-1062 Budapest, Aradi u. 65-67.

Postal Address: H-1381 Budapest 62., P.O.B. 1297

Phone: (+36 1) 266-9866 Fax: (+36 1) 486-1731

Email: mabiszgki@mabisz.hu

Internet: http://www.mabisz.hu/en/gepjarmu-karrendezesi-iroda.html

Executive Body

Andrea HORVÁTH László ILICS Róbert LILLI Árpád PÉLI Dr. Tamás RUMI

Staff of the Bureau

Dr. Tamás RUMI, Head of Motor Insurance Bureau

Zsuzsanna KÉRI, Head of Department (Finance and Accounting)

Mihály SZABÓ, Head of Guarantee Fund and Recoveries

Magdolna SZIJJ, Head of National Bureau

Dr. Zoltán HORVÁTH, Chief Legal Adviser

Eszter BODNÁR-GALAMBOS, Head of Unit (Guarantee Fund)

Zsuzsanna FEJES, Head of Unit (Recoveries)

Dalma CSILLIK, Head of Unit (Personal Injuries)

Dr. Rita BRINDZA, Head of Unit (National Bureau) and Legal Adviser

MEMBER COMPANIES

- AEGON HUNGARY COMPOSITE INSURANCE CO. LTD. BY SHARES
- AHICO FIRST AMERICAN-HUNGARIAN INSURANCE CO.
- AIM GENERAL INSURANCE PRIVATE CO. LTD. BY SHARES
- ALLIANZ HUNGÁRIA INSURANCE CLOSED CO. LTD.
- ASTRA S.A. INSURANCE BRANCH OFFICE IN HUNGARY
- AVIVA LIFE INSURANCE CO. LTD.
- AXA INSURANCE LTD.
- CHARTIS EUROPE S.A. BRANCH OFFICE IN HUNGARY
- CIG CENTRAL EUROPEAN INSURANCE CO. LTD.
- DIMENZIÓ INSURANCE MUTUAL CO.
- ERSTE VIENNA INSURANCE GROUP CO. LTD.
- EULER HERMES CREDITINSURANCE HUNGARY CO. LTD.
- EUROPEAN TRAVEL INSURANCE CO. LTD.
- GENERALI-PROVIDENCIA CO. LTD.
- GENERTEL INSURANCE CO. LTD.
- GRAWE LIFE INSURANCE CO. LTD.
- GROUPAMA GARANCIA INSURANCE PRIVATE CO. LTD. BY SHARES
- ING INSURANCE PRIVATE CO. LTD.
- K&H INSURANCE CLOSED CO. LTD. BY SHARES
- TRAFFIC INSURANCE MUTUAL CO. (KÖBE)
- MAGYAR POSTA HUNGARIAN POST INSURANCE CO. LTD.
- MAGYAR POSTA HUNGARIAN POST LIFE INSURANCE CO. LTD.
- HUNGARIAN EXPORT CREDIT INSURANCE PTE. LTD. (MEHIB)
- MKB GENERAL INSURANCE CO.
- MKB LIFE INSURANCE CO.
- PORSCHE VERSICHERUNGS AG BRANCH OFFICE IN HUNGARY
- QBE INSURANCE (EUROPE) LTD. BRANCH OFFICE IN HUNGARY
- SIGNAL INSURANCE CO. LTD.
- TIR INSURANCE MUTUAL
- UNION VIENNA INSURANCE GROUP
- UNIQA INSURANCE CO. LTD.
- WABARD INSURANCE CO. LTD. BY SHARES

STANDING COMMITTEES, COMMISSIONS AND SECTIONS OF MABISZ

Standing Committees and Commissions:

Health, Accident and Underwriting Committee

- Medical Underwriting Commission
- Travel Insurance Commission

Life Insurance Committee

Motor Insurance Committee

- Motor Loss Prevention and Property Safety Commission
- Motor Claim Settlement Commission

Communications Committee

Property Insurance Committee

- Liability Insurance Commission
- Industrial and Technical Insurance Commission
- Homeowners' and SMEs' Insurance Commission
- Agricultural Insurance Commission
- Cargo Insurance Commission
- Property Safety and Lost Prevention Commission

Business Committee

Sections:

Actuarial Section

Internal Audit Section

HR Section

IT Section

Legal Section

Financial Section

CEO Club

MEMBER COMPANIES

























































AEGON Hungary

Composite Insurance Co. Ltd. by Shares

H-1091 Budapest, Üllői út 1.

Postal Address: H-1813 Budapest, P.O.B. 245

Phone: (+36 40) 204-204 Fax: (+36 1) 476-5838

Internet: http://www.aegon.hu Email: ugyfelszolg@aegon.hu

Ownership Structure

AEGON Hungary Holding B.V.	25 %
AEGON Hungary Gemengd Bedrijf B.V.	25 %
AEGAERT B.V.	25 %
AEGON Woningen-Olaf B.V.	25 %
Capital: HUF 6,374,160,000	

Board of Directors

Chairman: Péter ZATYKÓ Members: Péter BODOR

> András VERECZKI Tamás SZOMBAT Dr. Péter MÁHIG Gyula HORVÁTH

Supervisory Board

Chairman: Dr. Gábor KEPECS Members: Erzsébet SIMON

Krisztina HORVÁTH

Management

Péter ZATYKÓ, CEO

Péter BODOR, Deputy General Manager, Life, Sales

András VERECZKI, Deputy General Manager, Client Service and IT

Gyula HORVÁTH, Deputy General Manager, CFO

Tamás SZOMBAT, Deputy General Manager, Non-Life Insurance

Dr. György GÁTI, Chief Legal Counsel, Head of Secretariat

Gyula HORVÁTH, Chief Actuary, Head of Reinsurance

Mariann NAGY, Director of Finance

Krisztián Péter SÜLE, Head of Internal Audit



AHICO

First American-Hungarian Insurance Co.

H-1083 Budapest, Szigetvári u. 7.

Postal Address: H-1440 Budapest, P.O.B. 3 Phone: (+36 1) 459-7500

Fax: (+36 1) 303-8280

Internet: http://www.metlife.hu Email: ahico@ahico.hu

Ownership Structure

Direct owner: American Life Insurance Company 100% Indirect owner: MetLife Inc. 100%

Capital: HUF 1,000,000,000

Board of Directors

Chairman: Andreas VASSILIOU Members: Dr. Ferenc BODA

Dr. István POZSGAY

Supervisory Board

Chairman: Zack R. ABOUNASSAR Members: Chris MISTILLIOGLOU

Mario VALDES-LORA

Management

Dr. Ferenc BODA, General Manager

Zoltán KRIZBAI, Financial Controller

Dr. István POZSGAY, General Counsel

Márta SZAKÁLL, Chief Actuary

Gábor BALOGH, Deputy CMO, Financial Institutions and Associate Distribution

Zoltán BERECZKY, Accident & Health Director

Krisztián DALLOS, Marketing and PR Manager/DM Director

Csaba FODOR, Quality Business Manager

Csilla MAGYARFALVI, Customer Service Manager, Chief Underwriter

Antal MOLNÁR, IT Manager

Róbert András MUHORAY, Training Manager

Csaba Zsolt NAGY, Sales Support Manager

Tamás SOMOGYI, Corporate Solutions Director

Judit SZABÓKI, Internal Auditor

Eszter SZENTIVÁNYI, HR Supervisor

András SZIRMAI, Agency and Brokerage Director

AIM

General Insurance Private Co. Ltd. by Shares

H-1097 Budapest, Könyves Kálmán krt. 11.

Postal Address: H-1097 Budapest, Könyves Kálmán krt. 11.

Phone: (+36 1) 461-0540 Fax: (+36 1) 461-0541

Internet: http://www.aiminsurance.eu

Email: info@aiminsurance.eu

Ownership Structure

Maclerdale Ltd. 100%

Capital: HUF 1,300,000,000

Board of Directors

Board of Directors has not been nominated at the Company, the Chief Executive Officer exercises the powers of the Board of Directors as provided for by law.

Supervisory Board

Chairman: Dominic Hugh ARBUTHNOTT Members: Christopher Charles GORE

Stefan NILL

Management

Krisztina BÓNÉ, Chief Executive Officer Csaba BÁRSONY, Director Kinga IBY-BORS, Chief Financial Officer Dr. András MOLNÁR, Business Development Manager Imre HORVÁTH, Chief Actuary Dr. Katalin BÁN, Chief Legal Adviser Pálné FIAM, Head of Financial Department Gáborné LACZA, Chief Internal Auditor





ALLIANZ HUNGÁRIA

Insurance Closed Co. Ltd.

H-1087 Budapest, Könyves Kálmán krt. 48-52. Postal Address: H-1368 Budapest, P.O.B. 191 Phone: (+36 1) 301-6565, (+36 40) 421-421

Fax: (+36 1) 301-6100

Internet: http://www.allianz.hu Email: ugyfelszolgalat@allianz.hu

Ownership Structure

Allianz New Europe Holding GmbH 99.99% Allianz SE 0.01%

Capital: HUF 4,266,000,000

Board of Directors

Chairman: Péter KISBENEDEK Members: Andrea HORVÁTH

> András KOZEK Ildikó LÁNG Zoltán PÁSTI István VÉGH

Supervisory Board

Chairman: Dr. Werner ZEDELIUS

Members: Manuel BAUER

Dr. József HEROLD

Management

Péter KISBENEDEK, Chairman & CEO, Strategy and General Management

Andrea HORVÁTH, Non-Life Insurances

András KOZEK, Investments, Life and Pension Insurances

Ildikó LÁNG, Finance, CFO

Zoltán PÁSTI, Sales and Network Management

István VÉGH, Operation and IT

Gábor BOGNÁR, Finance & Accounting

Dr. Szilvia SZABÓ, Chief Legal Counsel

Gábor PÁSZTOR, Chief Actuary

Tünde GULYÁS SZÁSZ, Chief Internal Auditor

Anikó LENKEI, Marketing and Communications

ASTRA S.A.



Insurance Branch Office in Hungary

H-1052 Budapest, Városház u. 3-5.

Postal Address: H-1372 Budapest, P.O.B. 444

Phone: (+36 1) 235-4090 Fax: (+36 1) 235-4091

Internet: http://www.astrabiztosito.hu, http://www.astraonline.hu

Email: info@astrabiztosito.hu

Ownership Structure

Societatea Comerciala de Asigurare-Reasigurare Astra S.A. 100%

Capital: HUF 27,265,000

Board of Directors

President: Radu MUSTATEA
Vice-President: Dacian VINEREANU
Members: Razvan IEREMIA

Supervisory Board

President: Dan Grigore ADAMESCU

Vice-President: Bogdan Alexander ADAMESCU

Members: Ovidiu BOTOCAN

Management

Béla TÖRÖK, Managing Director of the Hungarian Branch Office



AVIVA Life Insurance Co. Ltd.

H-1138 Budapest, Népfürdő u. 22.

Postal Address: H-1138 Budapest, Népfürdő u. 22.

Phone: (+36 1) 391-1300, (+36 40) 444-445

Fax: (+36 1) 391-1660

Internet: http://www.aviva.hu Email: info@aviva.hu

Ownership Structure

Aviva Life & Pensions Europe S.E. 100%

Capital: HUF 2,142,000,000

Board of Directors

Chairman: János BARTÓK, Chief Executive Officer

Members: Dr. Judit ZOLNAY, Deputy Chief Executive Officer

Ákos SZŐNYI, Deputy Chief Executive Officer

Supervisory Board

Chairman: Adam USZPOLEWICZ Members: Dr. Péter Ákos BOD

Dr. András VÉRTES

Management

Dr. Antal CSEVÁR, Chief Legal Adviser Stephen CAPELLO, Chief Financial Officer Zoltán HALMAI, Control Director László HEGEDŰS, HR Director Norbert NÉMETH, Chief Actuary Ivett VANCSIK, Marketing Director Orsolya CSERNOVITZ, Service Director György VENESZ, Network Director Anna KEMÉNY, Alternative Sales Director Beáta PÁLINKÁS, Chief Finance Controller Boglárka KÜLLŐS LEITNER, Chief Accountant Mónika LIPTÁK, Product Management



AXA

Insurance Ltd.

H-1138 Budapest, Váci út 135-139.

Postal Address: H-1441 Budapest, P.O.B. 428 Phone: (+36 40) 303-030, Fax: (+36 1) 413-5101

Internet: http://www.axa.hu Email: info.axa@axa.hu

Ownership Structure

Société Beaujon 100% - 59,201 shares

Capital: HUF 5,920,100,000

Board of Directors

Chairman: Jacques MAIRE Members: Zoltán KÓSA

Anett VADAS-FÖLDVÁRI

Ildikó DUNA

Dr. Marianna VARGA

Sándor FÜZES László MÓRUCZ

Supervisory Board

Chairman: Cyrille DE MONTGOLFIER
Members: Renaud DE COQUEREAUMONT

Laurent GOUDEMANT Aurelie DESPEYROUX Tibor SZEKERES

Management

Jacques MAIRE, Chairman of the Board

Zoltán KÓSA, CEO

Anett VADAS-FÖLDVÁRI, Chief Financial Officer, Deputy CEO, Managing Director

László MÓRUCZ, Chief Sales Officer, Deputy CEO, Managing Director Dr. Marianna VARGA, Chief Marketing Officer, Deputy CEO, Managing Director

Ildikó DUNA, Head of HR, Managing Director

Szilárd TÓTH, Chief Operational Officer, Deputy CEO Endre VERES, Head of Actuary, Managing Director

László VARSÁNYI, Head of Non-life

Árpád CZENE, Head of Life

Dr. Julianna BÁBA, Head of Legal

Dr. Eszter CSILLAG, Chief Legal Counsel

Andrea HOPPÁL, Chief Actuary

Dr. Péter VÁRADI, Chief Doctor

Beáta BÖSZE FUNDELITS, Chief Internal Auditor



CHARTIS EUROPE S.A.

Branch Office in Hungary

H-1088 Budapest, Rákóczi út 1-3. Postal Address: H-1426 Budapest, P.O.B. 358 Phone: (+36 1) 801-0801

Fax: (+36 1) 801-0899

Internet: http://www.chartisbiztosito.com Email: chartis.hu@chartisinsurance.com

Ownership Structure

CHARTIS Europe S.A. 100% Capital: € 45,025,000

Management

Jonathan Edward STARKEY, General Manager Zoltán KASSA, HR Manager Dr. Szabolcs Pál DISPITER, General Counsel Dr. Mónika BARBÉL, Claims Manager Andrea SÁPI, Marine Insurance Manager Gábor KOVÁCS, Property & Liabilities Manager Barna SUGÁR, Accident and Health Insurance Manager Péter ALFÖLDI, Financial Lines Manager István POLCZER, Mortgage Insurance Product Manager András HELMLE, Financial Controller János TÓTH, Operations & System Manager Attila NAGY, Sales Executive –Commercial Lines

CIG

Central European Insurance Co. Ltd.

H-1033 Budapest, Flórián tér 1.

Postal Address: H-1052 Budapest, P.O.B. 516

Phone: (+36 1) 244-5858 Fax: (+36 1) 557-2021 Internet: http://www.cig.eu/ Email: ugyfelszolgalat@cig.eu



Ownership Structure

Private investors

Capital: HUF 1,123,403,440

Board of Directors

Chairman: Béla HORVÁTH, Chief Executive Officer Members: Csaba GAÁL, Chief Executive Officer

Dr. Gyula MIKÓ, Deputy Chief Executive Officer

Zsolt KELEMEN, Chief Financial Officer

Róbert BERÉNYI, Elan SBI Capital Partners CFO

Supervisory Board

Chairman: Zsigmond JÁRAI Members: Charles T. KOVÁCS

> Dr. József BAYER Dr. Gábor MÓRICZ Béla Ernő PREISINGER

Ottó GECSER

Attila Gergely VIZI Julián TZVETKOV

Management

Csaba GAÁL, Chief Actuary

Dr. Andrea MUHITS, Chief Legal Counsel Zsolt KELEMEN, Chief Financial Officer Dr. Erika MARCZI, Chief Internal Auditor

Dr. Katalin HALÁSZ, Chief Doctor



DIMENZIÓ

Insurance Mutual Co.

H-1119 Budapest, Fehérvári út 84/a. Postal Address: H-1509 Budapest, P.O.B. 78

Phone: (+36 1) 464-3580 Fax: (+36 1) 464-3599

Internet: http://www.dimenziocsoport.hu Email: egyesulet@dimenziocsoport.hu

Ownership Structure

Capital: HUF 8,000,000 Equity: HUF 4,984,652,000

Board of Directors

Chairman: Dr. Imre TÖRÖK Members: József BARANYAI

> Dr. Viktor BÖHM Dr. Györgyné ÉBLI Dr. Ferenc FALUS Anna PUSZTA Csilla SIMON

Dr. Sándorné TÖRÖK (Dr. Ágnes MATITS)

Supervisory Board

Chairman: Andrea SÁGHY Members: Dr. Ilona CZABAY

> Zsolt KOMONDI Dr. Katalin RANGOS Dr. Ilona TAKÁCS György VARJU

Management

Dr. András OROSZ, Managing Director

Mária BAKÓ, Insurance Director

Mária GYURÁKOVICS VETRÓ, Customer Service Director

Marianna PÓCZOS BARTOS, Chief Financial Officer

István BELLA, Chief Accountant

Ferenc CSORDÁS, Chief Actuary

Dr. Zsuzsanna PETTENDY, Chief Legal Counsel

Jánosné HAJNAL, Internal Auditor

Dr. Hajimichael PANAYIOTA, Medical Supervisor

ERSTE BIZTOSÍTÓ VIENNA INSURANCE GROUP

ERSTE VIENNA

Insurance Group Co. Ltd.

H-1138 Budapest, Népfürdő u. 24-26.

Postal Address: H-1393 Budapest, P.O.B. 313

Phone: (+36 1) 484-1778 Fax: (+36 1) 484-1799

Internet: http://www.erstebiztosito.hu

Email: info@erstebiztosito.hu

Ownership Structure

Vienna Insurance Group AG Wiener Versicherung Gruppe
UNION Vienna Insurance Group Biztosító Zrt.

Erste Bank Hungary Nyrt.

5%

Capital: HUF 1,000,000,000

Board of Directors

Chairman: Zsolt RAVECZKY Members: Endre SZIKORA

Michael WAISS István MEGYERI

Supervisory Board

Chairman: Edit PAPP

Deputy Chairman: Miklós ZSOLDOS Members: Gábor LEHEL

> Imre SZTANÓ Patrik BŐCZÉN Imre DANDÉ

Erwin HAMMERBACHER

Management

József CZINDER, Sales Director

Zsuzsanna HELESZTA, Chief Accounting Officer

Dr. Lívia SOÓS, Senior Legal Counsel

Gyula MAYER, Senior Controller

László BORSÓ, Director of Internal Control Ilona KOCZKA, Chief Administration Officer

Réka DEMBRÓSZKY, Senior Actuary

Károly ILLÉS, IT Director



EULER HERMES

Creditinsurance Hungary Co. Ltd.

H-1037 Budapest, Kiscelli u.104. Postal Address: H-1300 Budapest, P.O.B. 81

> Phone: (+36 1) 453-9000 Fax: (+36 1) 453-9009

Internet: http://www.eulerhermes.hu Email: info.hu@eulerhermes.com

Ownership Structure

Euler Hermes Kreditversicherungs-AG 74.9% Prisma Kreditversicherungs-AG 25.1%

Capital: HUF 450,000,000

Board of Directors

Chairman: Gábor VARGA Members: Viktor SOMOGYI

Dr. Zoltán SZIGETI

Supervisory Board

Chairman: Paulus C. G. OVEREEM Members: Mag. Bettina SELDEN

Anne LEHMANN James Paul DALY

Paul Patrick FLANAGAN Etienne DEFRAIGNE

Management

Gábor VARGA, Chairman of the Board Viktor SOMOGYI, Member of the Board Dr. Zoltán SZIGETI, Member of the Board Roland NAGY, Chief Financial Officer Dr. Andrea MUHITS, Chief Legal Adviser Zoltán KINCSES, Chief Actuary István MERÉSZ, Commercial Director Francis LALLEMANT, Internal Auditor



European

Travel Insurance Co. Ltd.

H-1132 Budapest, Váci út 36-38.

Postal Address: H-1132 Budapest, Váci út 36-38.

Phone: (+36 1) 452-3581 Fax: (+36 1) 452-3535 Internet: http://www.eub.hu

Email: info@eub.hu

Ownership Structure

Generali-Providencia Biztosító Zrt. 61% Europäische Reisevesicherung AG., München 26% Europäische Reisevesicherung AG., Wien 13%

Capital: HUF 400,000,000

Board of Directors

Chairman: Mihály ERDŐS Members: Beáta POLLÁK

László MOLNÁR

Supervisory Board

Chairman: Dr. Mátyás PÁLVÖLGYI

Members: Anna HEGEDÜS

Richard BADER

Dr. Martin STURZBAUM

Management

Mihály ERDŐS, General Manager Dr. Mária BAJKAI, Chief Legal Counsel Anna BERTALAN, Internal Auditor Katalin PÖLCZMAN, Chief Accountant Gergely HORVÁTH, Chief Actuary Dr. György BÍBOK, Chief Medical Examiner



Generali-Providencia Co. Ltd.

H-1066 Budapest, Teréz krt. 42-44. Postal Address: H-7602 Pécs, P.O.B. 888

Phone: (+36 1) 301-7100 Fax: (+36 1) 452-3505

Internet: http://www.generali.hu Email: generali@generali.hu

Ownership Structure

Generali PPF Holding 100%

Capital: HUF 4,500,000,000

Board of Directors

Chairman: Dr. Mátyás PÁLVÖLGYI

Deputy Chairman: László ILICS Members: Anna HEGEDŰS

Zoltán PAÁL

Supervisory Board

Chairman: Jaroslav MLYNAŘ Members: Luisa COLONI

Máté JÁNOSI

Management

Dr. Mátyás PÁLVÖLGYI, Chief Executive Officer, Chairman of the Board László ILICS, Deputy CEO, Managing Director in Charge of the Non-life Business and Insurance Technical Areas

Anna HEGEDÜS, Managing Director in Charge of Finance, Member of the Board

Zoltán PAÁL, Director in Charge of Personal Insurance, Member of the Board Kristóf HEGEDŰS, Managing director in Charge of IT and Organizational Development

Ferenc SINKÓ, Managing Director in Charge of Property Insurance, External Sales Channels and the Specialized Sales Department

Dr. Antal KOVÁTS, Chief Actuary

Dr. György OLÁH, Chief Legal Counsel

Gábor HAJAS, Director of Property Insurance Division

Zoltán JÁKFALVI, Director of Motor Division

Erika SCHAUB, Director of Life Insurance Division

István STEFÁN, Head of Internal Audit

Péter SCHUSZTER, Director of Investment



100%

GENERTEL

Insurance Co. Ltd.

H-1134 Budapest, Dévai u. 26-28.

Postal Address: H-7602 Pécs, P.O.B. 999

Phone: (+36 40) 304-050 - Genertel TeleCenter

Fax: (+36 1) 451-3881

Internet: http://www.genertel.hu Email: genertel@genertel.hu

Ownership Structure

Generali-Providencia Biztosító Zrt.

Capital: HUF 4,250,000,000

Board of Directors

Chairman: Dániel CSIKÓS Members: József SZIKSZAI

László SEBESTYÉN

Petar DOBRIC

Supervisory Board

Chairman: Dr. Mátyás PÁLVÖLGYI

Members: László ILICS

Giovanni LIVERANI

Management

Dániel CSIKÓS, CEO, Chairman of the Board, BoD Member Responsible for Insurance Technical and Finance Area

József SZIKSZAI, Executive Director, BoD Member Responsible for Administration Area

László SEBESTYÉN, Executive Director, BoD Member Responsible for Indirect Sales

Petar DOBRIC, Executive Director, BoD Member Responsible for Direct Sales and International Area

Mónika LÉHÁRT, Chief Accounting Officer

Dr. Ferenc BERECZKY, Chief Legal Adviser

Zsolt SIMON, Chief Actuary

Tímea MONOSTORI SZABÓ, Chief Internal Auditor



GRAWELife Insurance Co. Ltd.

H-7632 Pécs, Üszögpuszta Kastély Postal Address: H-7632 Pécs, Üszögpuszta Kastély

Phone: (+36 72) 434-082, (+36 72) 434-091 (Pécs)

Fax: (+36 72) 434-027 (Pécs) Internet: http://www.grawe.hu Email: info@grawe.hu

Ownership Structure

Grazer Wechselseitige Versicherung Aktiengesellschaft (Graz) 100%

Capital: HUF 800,000,000

Board of Directors

Board of Directors has not been nominated at the Company, the General Manager exercises the powers of the Board of Directors as provided for by law.

Management: Dr. András HOCHMANN

Supervisory Board

Chairman: Dr. Othmar EDERER
Vice Chairman: Dr. Wolfgang FELSER
Members: Dr. Siegfried GRIGG

Dipl. Ing. Mag. Dr. Günther PUCHTLER

Management

Dr. András HOCHMANN, General Manager Sándor VASS, Deputy General Manager Jenő CSERHALMI, Chief Mathematician Dr. Helga HORTOBÁGYI, Chief Legal Adviser Gernot ZECHNER, Chief Controller Erzsébet IGAZ, Chief Accountant



GROUPAMA GARANCIA

Insurance Private Co. Ltd. by Shares

H-1051 Budapest, Október 6. u. 20.

Postal Address: H-1387 Budapest P.O.B. 1049

Phone: (+36 1) 373-3500 Fax: (+36 1) 373-7549

Internet: http://www.groupama-garancia.hu

Email: info@groupamagarancia.hu

Ownership Structure

Groupama S.A. 100 %

Capital: HUF 9,376,000,000

Board of Directors

Chairman: Dr. Erik Szabolcs NAGY Members: Yann Armand MÉNÉTRIER

> Mihály BÁCSFALVI Dr. Györgyi BÁLINT

Supervisory Board

Chairman: Jean-François LEMOUX Members: François GOUTAGNEUX

Charles Marie Philippe DE TINGUY DE LA GIROULIERE

Michel HABIG

Jean-Louis BARTHOD Dr. László BOJTOR Péter TÁNCZOS

Management

Yann Armand MÉNÉTRIER, Chief Executive Officer Mihály BÁCSFALVI, Financial and Service Provision Deputy CEO István CSONKA, Sales Deputy CEO Dr. Tibor CSERMELY, Non-life Insurance Managing Director Attila FÁBIÁN, Life and Bank Insurance Managing Director Attila HORVÁTH, IT Managing Director Dr. Györgyi BÁLINT, Legal and Compliance Managing Director

Katalin DIENES, HR Managing Director



ING Insurance Private Co. Ltd.

H-1068 Budapest, Dózsa György út 84/b. Postal Address: H-1364 Budapest P.O.B. 247

Phone: (+36 1) 267-8900 Fax: (+36 1) 267-9093 Internet: http://www.ing.hu Email: biztosito@ing.hu

100%

Ownership Structure

ING Continental Europe Holdings B. V.

Capital: HUF 1,635,000,000

Board of Directors

Chairman: Martijn Hubert Jan GRIBNAU

Members: Dr. Gábor BORZA

Dr. Dóra KISER

Zsolt KOVÁCS (from 1 Dec 2010)

Supervisory Board

Chairman: Rigt Hein KLIPHUIS
Members: Csilla VARGA SZALAI

Emilia Michaela BUNEA

Management

Martijn Hubert Jan GRIBNAU, Chief Executive Officer (to 30 Nov 2010)

Zsolt KOVÁCS, Chief Executive Officer (from 1 Dec 2010)

Lucien Ferdinand FALKENBURG, Chief Operations Officer

Dr. Dóra KISER, Chief Legal Counsel, Legal Director

Dr. Gábor BORZA, Chief Financial Officer

Dr. Ágnes SOMFAI KÓTI, Director of Marketing and Communications

Zsolt KOVÁCS, Director of Sales and Distribution

Dr. Ilona JUHÁSZ KORPONAI, Director of Human Resources

Laurens Cornelius MES, Director of Strategy and Product Management

Csilla VARGA SZALAI, Director of Risk Management

Ildikó PETROVICS, Controller

Katalin CZEITER, Internal Audit

Attila GRÓSZ, Chief Actuary

Dr. János PAPP, Senior Medical Consultant

K&H

Insurance Closed Co. Ltd. by Shares

H-1068 Budapest, Benczúr u. 47.

Postal Address: H-1535 Budapest, P.O.B. 782

Phone: (+36 1) 461-5200 Fax: (+36 1) 461-5207

Internet: http://www.khbiztosito.hu

Email: info@khab.hu

Ownership Structure

KBC Insurance N.V. (Belgium)

Capital: HUF 3,520,000,000

Managing Organ

Luc COOLS, Chief Executive Officer

Definitive Supervisory Board

Chairman: Johan B. P. DAEMEN
Members: Scheerlinck HENDRIK

Walter J. M. BOGAERTS

Management

Luc COOLS, Chief Executive Officer

Dr. Gyula BARNA, Deputy CEO, CFRO, Manager Responsible for Accounting

Zoltán FERENCZ, Head of Distribution

Attila KASZAB, Deputy CEO, Head of Non-life Division

Péter KURUC, Head of Life Division

Dr. Edit MOHACSY GERGELY, Chief Lawyer

Gabriella ALMÁSSY, Chief Actuary and Insurance Risk Manager

Dr. Csaba KÉRINGER, Chief Internal Auditor

Dr. István VÁMOSI-NAGY, Chief Medical Officer

K&H

100%



TRAFFIC Insurance Mutual Co. (KÖBE)

H-1108 Budapest, Venyige u. 3.

Postal Address: H-1475 Budapest, P.O.B. 142

Phone: (+36 1) 433-1180 Fax: (+36 1) 433-1181

Internet: http://www.kobe.hu Email: kobe@kobe.hu

Ownership Structure

Members

Capital: HUF 1,500,486,168

Board of Directors

President: Imre ÁDÁM

Members: Dr. Péter SMIDELIK

Dr. Julianna SZIKSZAI Dr. Ákos ZÁMBÓ Tibor KÁRPÁTI Róbert SZEMÁN Boglárka TOMKA

Supervisory Board

President: István Tamás KOVÁCS

Deputy President: Endréné DÉCSI Members: Zsolt DIENES

> Dr. Gábor KOMÁR Gábor GYARMATI István KOVÁCS Józsefné SZABÓ

Management

Dr. Ákos ZÁMBÓ, Chief Executive Officer, General Director Róbert LILLI, Chief Actuary, Deputy General Manager Sándor TÓTH, Sales Director, Deputy General Manager Béla MEDE, IT and Administrative Director Márta GULYÁS CSICSELY, Chief Financial Officer, Financial Director Dr. Attila SOMFAI, Chief Legal Adviser Anna MÉSZÁROS, Chief Internal Auditor Judit NÓGRÁDI, Marketing and PR Manager

MAGYAR POSTA HUNGARIAN POST



Insurance Co. Ltd.

H-1022 Budapest, Bég u. 3-5.

Postal Address: H-1022 Budapest, Bég u. 3-5.

Phone: (+36 1) 423-4200 Fax: (+36 1) 423-4210

Internet: http://www.postabiztosito.hu

Email: info@postabiztosito.hu

Ownership Structure

Proactiv Holding AG 66.925% Magyar Posta Zrt. 33.075%

Capital: HUF 754,625,235

Board of Directors

Chairman: Anett PANDURICS Members: János KENESEI

Árpád PÉLI

Supervisory Board

Chairman: Dr. Martin WIENKE

Vice Chairman: Norbert KOX

László SZIVI

Members: János LAKATOS

Imre SZARKA Günther WEISS László GOMBOS

Management

Anett PANDURICS, Chief Executive Officer Ferenc PAP, Chief Financial Officer Dr. Kárin LOÓS, Senior Legal Counsel Árpád PÉLI, Senior Insurance Mathematician Péter TAKÁCS, Internal Auditor



MAGYAR POSTA HUNGARIAN POST

Life Insurance Co. Ltd.

H-1022 Budapest Bég u. 3-5.

Postal Address: H-1022 Budapest Bég u. 3-5.

Phone: (+36 1) 423-4200

Fax: (+36 1) 423-4210

Internet: http://www.postabiztosito.hu Email: info@postabiztosito.hu

Ownership Structure

Proactiv Holding AG 66.925% Magyar Posta Zrt. 33.075%

Capital: HUF 1,725,122,910

Board of Directors

Chairman: Anett PANDURICS Members: János KENESEI

Árpád PÉLI

Supervisory Board

Chairman: Dr. Martin WIENKE

Vice Chairman: Norbert KOX

László SZIVI

Members: Iris KLUNK

Stephan SPITAL János LAKATOS Imre SZARKA

Management

Anett PANDURICS, Chief Executive Officer Ferenc PAP, Chief Financial Officer Dr. Kárin LOÓS, Senior Legal Counsel Árpád PÉLI, Senior Insurance Mathematician Péter TAKÁCS, Internal Auditor



HUNGARIAN EXPORT CREDIT

Insurance Pte. Ltd. (MEHIB)

H-1065 Budapest, Nagymező u. 46-48.

Postal Address: H-1365 Budapest P.O.B. 510

Phone: (+36 1) 374-9200 Fax: (+36 1) 269-1198

Internet: http://www.mehib.hu

Email: info@mehib.hu

Ownership Structure

The Hungarian State 100%

Capital: HUF 4,250,000,000

Board of Directors

Chairman: Dr. István CSILLAG Members: Tibor SZAKÁCS

Dr. Zoltán BODNÁR

Zita KIRÁLY Gyula GAÁL Gábor MERFELSZ Dr. László PARRAGH Barna SARKADI NAGY

Endre SZŐLLŐSI

Dr. Zsolt STUKOVSZKY

Attila RAJNAI

Supervisory Board

Chairman: Erzsébet GÉM

Members: Dóra SZILÁDI-LOSTEINER

Zsolt NAGY

Management

Gábor RONCZ, Chief Executive Officer

Csaba SIMON, Head of Sales

Dr. Tamás VARGA, Chief Actuary

Klára MEDGYESI UTASI, Chief Internal Audit

Judit SZAUTER PONGRÁCZ, Head of Finance and Accounting

Dr. Mária SVECZ, Chief Legal Counsel



MKB

General Insurance Co.

H-1133 Budapest, Váci út 76. Postal Address: H-1133 Budapest Váci út 76.

Phone: (+36 1) 886-6900 Fax: (+36 1) 886-6909

Internet: http://www.mkbb.hu Email: info@mkbb.hu

Ownership Structure

Versicherungskammer Bayern 62.50% MKB Bank 37.50%

Capital: HUF 920,000,000 (31 Dec 2010)

Board of Directors

Chairman: Dr. Károly SALAMON, CEO Members: Judit LENGYEL OLÁH, CUO

> Susanna POTH, CIO László KERTÉSZ, CFO

Supervisory Board

Chairman: Helmut SPÄTH
Vice Chairman: Dr. Imre BALOGH
Members: Matthias FREY

Dr. Stephan SPIELEDER

Management

Andrea BERECZ, Property Insurance Manager Tamás ZÖLDI, Motor Insurance Manager Zsuzsanna SZABÓ DÉRI, Head of Claim Services Gábor REGÉNYI, Sales Manager Dr. Éva DÉRI, Senior Legal Consuel Márta JÓZAN, Chief Accountant András PONCSÁK, Head of Controlling Csaba KERESZTYÉN, Head of IT Operation Attila GERÉNYI, Chief Actuary Gábor REGŐS, Internal Auditor

MKB

Life Insurance Co.

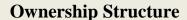
H-1133 Budapest Váci út 76.

Postal Address: H-1133 Budapest Váci út 76.

Phone: (+36 1) 886-6950 Fax: (+36 1) 886-6909

Internet: http://www.mkbb.hu

Email: info@mkbb.hu



Versicherungskammer Bayern 62.50% MKB Bank 37.50%

Capital: HUF 950,000,000 (31 Dec 2010)

Board of Directors

Chairman: Dr. Károly SALAMON, CEO Members: Judit LENGYEL OLÁH, CUO

> Susanna POTH, CIO László KERTÉSZ, CFO

Supervisory Board

Chairman: Helmut SPÄTH
Vice Chairman: Dr. Imre BALOGH
Members: Matthias FREY

Dr. Stephan SPIELEDER

Management

Patricia FARKAS, Life Insurance Manager Gábor REGÉNYI, Sales Manager Dr. Éva DÉRI, Senior Legal Consuel Márta JÓZAN, Chief Accountant András PONCSÁK, Head of Controlling Csaba KERESZTYÉN, Head of IT Operation Attila GERÉNYI, Chief Actuary Gábor REGŐS, Internal Auditor Dr. Tamás SZAMOSI, Chief Doctor





PORSCHE

Versicherungs AG Branch Office in Hungary

H-1139 Budapest, Fáy u. 27.

Postal Address: H-1386 Budapest, P.O.B. 906/100

Phone: (+36 1) 450-2853

Fax: (+36 1) 450-2850

100%

Internet: http://www.porschebiztosito.hu Email: biztosito@porschebiztosito.hu

Ownership Structure

Branch Office, Porsche Versicherungs AG, Salzburg

Initial Asset: HUF 1,000,000

Board of Directors

Chairman: Mag. Josef REICH (Porsche Versicherungs AG)

Members: Dr. Franz HOLLWEGER (Porsche Versicherungs AG)

Management

Tünde CSENKI, Head of Branch Office Krisztián FÜLÖP, Head of Branch Office



Branch Office in Hungary

H-1143 Budapest, Stefánia út 51.

Postal Address: H-1442 Budapest P.O.B. 101

Phone: (+36 1) 460-1400 Fax: (+36 1) 460-1499

Internet: http://www.gbeatlasz.hu Email: info.hungary@hu.qbe.com

Ownership Structure

QBE Insurance (Europe) Ltd. 100%

Capital: HUF 250,000

Management

Attila DÉNES, General Manager György SZAKÁLLOSY, Director of Commercial and Private Property Line György SZABÓ, Claims Manager Dr. Péter HORVÁTH, Director of Travel Sales Line Krisztina BALÁZS, Chief Financial Officer and IT Manager Dr. Andrea KÖHEGYI-GÁSPÁR, Chief Legal Adviser Ildikó HORVÁTH, Human Resources Manager Ágnes TASNÁDY, Chief Actuary



SIGNAL Insurance Co. Ltd.

H-1123 Budapest, Alkotás u. 50.

Postal Address: H-1519 Budapest P.O.B. 260

Phone: (+36 1) 458-4222 Fax: (+36 1) 458-4260

100%

Internet: http://www.signal.hu Email: info@signal.hu

Ownership Structure

SIGNAL IDUNA Allgemeine Versicherung AG Dortmund

Capital: HUF 1,837,860,000

Board of Directors

Chairman: István FILVIG Members: Dénes CSATA

Rainer SCHÖNBERG

Supervisory Board

Chairman: Wolfgang FAUTER
Vice Chairman: György SZÜCS
Members: Thomas BÜMSEN

Heinrich TRAUBLINGER Dr. Klaus STICKER

Dr. József SÁLING

Management

István FILVIG, Chairman, General Manager

Dénes CSATA, Vice General Manager

Rainer SCHÖNBERG, Member of the Board Dr. László NARDAI, Head of Internal Audit

Gábor ZSIGRI, Head of Actuary's Department

László BEHÁN, Head of IT

Zsuzsanna BALÁZS, Head of Division, Property and Accident Insurance for the Inhabitants

Tamás BÁRDOS, Head of Division, Life Insurance

Dr. Béla RÉTHY, Head of Legal Department

Gábor FLAMICH, Head of Division, Car Insurance

Tamás KALMÁR, Head of Controlling Department

Géza SZABÓ, Head of Division, Property Insurance for Enterprises

TIR

Insurance Mutual

H-1097 Budapest, Lónyai u. 12.

Postal Address: H-1461 Budapest, P.O.B. 300

Phone: (+36 1) 312-3610, (+36 1) 210-9630, (+36 1) 210-9633

Fax: (+36 1) 302-2467

Internet: http://www.tirbiztosito.hu

Email: info@tirbizosito.hu

Ownership Structure

35,000 members

Capital: HUF 688,642,000

Board of Directors

Chairman: Dr. András SOLYMOS

Members: András DÉNES

Alice GÁLFFY Péter GYARMATI Gábor KISS-TÓTH György SÁROSI

Supervisory Board

Chairman: Dr. Péter PAPOLCZY

Members: György KOCSIS

László VERBÓI József VIRÁG

Management

Alice GÁLFFY, General Manager

Márk BÓNA, Deputy General Manager, Finance and Accounting Manager

Dr. Zoltán BATA, Senior Legal Adviser

Erika KELEMEN, Senior Actuary

Dr. Márta KARÁDI CSENDESI, Internal Auditor

Dr. Melinda SZABÓ, Senior Medical Examiner



UNION

Vienna Insurance Group Biztosító Zrt.

H-1082 Budapest, Baross u. 1.

Postal Address: H-1461 Budapest P.O.B. 131 Phone: (+36 1) 486-4200

Fax: (+36 1) 486-4390

Internet: http://www.unionbiztosito.hu Email: info@unionbiztosito.hu

Ownership Structure

Vienna Insurance Group AG Wiener Versicherung Gruppe (Austria) 100%

Capital: HUF 4,764,000,000

Board of Directors

Chairman: Miklós ZSOLDOS Members: Attila ANGYAL

Gábor LEHEL Endre SZIKORA István TÓTH Michael WAISS

Supervisory Board

Chairman: Dr. Günter GEYER

Members: Kurt EBNER

Mag. Robert LASSHOFER Mag. Peter HÖFINGER Ing. Juraj LELKES Dr. Martin SIMHANDL

Management

Judit BOKOR, Head of Internal Audit

András BONCZ, Chief Actuary

Tünde GEDE, Accountancy, Managing Director

Dr. Éva PÉTERFI, Chief Legal Advisor, Managing Director

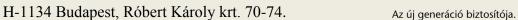
László SZIGETVÁRI, Motor Insurance Director

Renáta SZIGL, Chief System Analyzer

Katalin VIRÁG, Director for Financial Institutions Relations & MLM

UNIQA

Insurance Co. Ltd.



Postal Address: H-1134 Budapest, Róbert Károly krt. 70-74.

Phone: (+36 1) 544-5555 Fax: (+36 1) 238-6060

Internet: http://www.uniqa.hu

Email: info@uniqa.hu

Ownership Structure

UNIQA International Beteiligungs-Verwaltungs GmbH (Vienna)

UNIQA International Versicherungs-Holding GmbH (Vienna)

European Bank for Reconstruction and Development (London)

44.92%

0.08%

Capital: HUF 4,079,160,000

Board of Directors

Chairman: Othmar MICHL

Members: Pál ERTL

András JUHOS Sándor KŐSZEGI

Supervisory Board

Chairman: Karl UNGER
Members: Franz STIGLITZ

Johannes PORAK Andrea MORARU

Management

Othmar MICHL, General Director József HERCZEG, Chief Actuary Dr.Zita TATÁR, Chief Lawyer Mariann KISS, Chief Accountant Csilla KÁRPÁTI, Internal Auditor



WABARD

Insurance Co. Ltd. by Shares

H-1211 Budapest, Szállító u. 4. Postal Address: H-1384 Budapest 62. P.O.B. 771

Phone: (+36 1) 666-6200

Fax: (+36 1) 666-6404, (+36 1) 666-6400

Internet: http://www.wabard.hu Email: wabard@wabard.hu

Ownership Structure

W-NEW Holding Ltd. Liability Partnership 50.77% VKH Holding Ltd. Liability Partnership 49.23%

Capital: HUF 1,558,633,000

Board of Directors

Chairman: Dr. László BÉKESI

Members: György Péter WÁBERER

László Miklós BALÁSSY

Rudolf KÁDAS

Anna KOVÁCS CZAKÓ

Supervisory Board

Chairman: Ferenc András BARTHA

Members: Dr. Tibor ILLÉS

Miklós MARJÁN Zsolt HORVÁTH

Management

Anna KOVÁCS CZAKÓ, Chief Executive Officer
József POLLÁK, General Deputy Chief Executive Officer
Dr. Bence NYILASY, Sales Deputy Chief Executive Officer
István KERÉNYI, Chief Actuary
Dr. György OLÁH, Chief Legal Adviser
István BOROS, Chief Information Officer
Balázs KIRÁLY, Chief Financial Officer, Chief Accountant
János GAVALTIK, Head of Internal Audit
Pál SÁNDOR, Claims Director